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Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

APRIL 1988

Manufacturers shipped 2,403 fewer homes in April 1988 than one year ago (off 11.3 percent), and 7,104 fewer homes for the first four months of 1988 compared to one year ago (off 9.7 percent). Were industry shipments to continue the trend established through April, 1988 shipments would total in the 210,000 range. Most of the people we have talked to, however, expect the market to firm up in the months ahead.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January through April

	1988			1987	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	6,012	9.1	- 2.4	6,160	8.4
East North Central	7,801	11.9	- 7.1	8,401	11.5
West North Central	2,792	4.2	- 4.5	2,925	4.0
South Atlantic	24,807	37.7	- 11.3	27,954	38.3
South Central	12,066	18.3	- 21.6	15,384	21.1
Mountain	3,683	5.6	- 15.5	4,361	6.0
Pacific	5,345	8.1	+ 4.5	5,116	7.0

Top Ten States, Percent Change and Market Share
Cumulative Shipments January through April

		1988			1987		
	STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1.	Florida	7,813	12.5	- 11.7	8,844	12.6	1
2.	North Carolina	5,510	8.8	- 20.7	6,952	9.9	2
3.	Georgia	4,764	7.6	+ 1.5	4,693	6.7	3
4.	South Carolina	3,369	5.4	- 9.7	3,729	5.3	4
5.	Alabama	3,238	5.2	- 8.6	3,544	5.0	6
6.	California	3,223	5.2	+ 1.1	3,187	4.5	5
7.	Tennessee	2,695	4.3	- 0.0	2,696	3.8	9
8.	Michigan	2,608	4.2	- 5.2	2,752	3.9	8
9.	New York	2,146	3.4	- 1.6	2,180	3.1	10
10.	Pennsylvania	2,129	3.4	- 0.4	2,137	3.0	11

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)
For further information contact (703) 979-6620

Mobile/Manufactured Home Production

	Each Month				Cummulative for Year		
	1987	1988	% Change		1987	1988	% Change
January	15,991	12,961	- 18.9%	January	15,991	12,961	- 18.9%
February	16,258	15,195	- 6.5%	Jan-Feb	32,249	28,156	- 12.7%
March	19,601	18,813	- 4.0%	Jan-Mar	51,850	46,969	- 9.4%
April	21,139	18,761	- 11.2%	Jan-Apr	72,989	65,730	- 9.9%
May	20,176			Jan-May	93,165		
June	21,532			Jan-June	114,697		
July	20,971			Jan-July	135,668		
August	21,996			Jan-Aug	157,664		
September	21,700			Jan-Sep	179,364		
October	22,162			Jan-Oct	201,526		
November	16,990			Jan-Nov	218,516		
December	14,307			Jan-Dec	232,823		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cummulative for Year		
	1987	1988	% Change		1987	1988	% Change
January	15,857	12,823	- 19.1%	January	15,857	12,823	- 19.1%
February	16,059	15,033	- 6.4%	Jan-Feb	31,916	27,856	- 12.7%
March	19,652	19,011	- 3.3%	Jan-Mar	51,568	46,867	- 9.1%
April	21,334	18,931	- 11.3%	Jan-Apr	72,902	65,798	- 9.7%
May	20,231			Jan-May	93,133		
June	21,643			Jan-June	114,776		
July	20,880			Jan-July	135,656		
August	21,961			Jan-Aug	157,617		
September	21,620			Jan-Sep	179,237		
October	21,971			Jan-Oct	201,208		
November	17,176			Jan-Nov	218,384		
December	14,214			Jan-Dec	232,598		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1987	1988		1987	1988
January	3.7%	6.4%	January	597	826
February	4.9%	6.5%	February	796	988
March	3.8%	4.2%	March	745	790
April	2.6%	3.3%	April	550	620
May	2.5%		May	495	
June	1.8%		June	384	
July	2.3%		July	475	
August	2.3%		August	510	
September	2.7%		September	590	
October	3.5%		October	781	
November	3.5%		November	595	
December	4. %		December	688	

Mobile/Manufactured Home Production

	April			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	0	55	0.0%	0	198	0.0%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,451	1,334	- 8.1%	4,534	4,371	- 3.6%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,451**	**1,389**	**- 4.3%**	**4,534**	**4,569**	**0.8%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,614	2,424	- 7.3%	8,384	7,958	- 5.1%
Michigan *	*	*	---	*	*	---
Ohio	301	310	3.0%	883	923	4.5%
Wisconsin	320	292	- 8.8%	815	778	- 4.5%
Total	**3,235**	**3,026**	**- 6.5%**	**10,082**	**9,659**	**- 4.2%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	188	207	10.1%	519	625	20.4%
Minnesota	198	210	6.1%	572	573	0.2%
Missouri	65	57	- 12.3%	180	120	- 33.3%
Nebraska	207	195	- 5.8%	727	696	- 4.3%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**658**	**669**	**1.7%**	**1,998**	**2,014**	**0.8%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,749	1,462	- 16.4%	6,941	6,113	- 11.9%
Georgia	3,014	2,906	- 3.6%	10,978	10,605	- 3.4%
Maryland *	*	*	---	*	*	---
North Carolina	2,512	1,965	- 21.8%	8,683	7,031	- 19.0%
South Carolina *	*	*	---	*	*	---
Virginia	412	322	- 21.8%	1,332	1,161	- 12.8%
West Virginia *	*	*	---	*	*	---
Total	**7,687**	**6,655**	**- 13.4%**	**27,934**	**24,910**	**- 10.8%**
South Central						
Alabama	2,056	1,880	- 8.6%	6,913	5,956	- 13.8%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	405	451	11.4%	1,403	1,556	10.9%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,290	1,274	- 1.2%	4,583	4,467	- 2.5%
Texas	1,281	641	- 50.0%	4,593	2,450	- 46.7%
Total	**5,032**	**4,246**	**- 15.6%**	**17,492**	**14,429**	**- 17.5%**

Mobile/Manufactured Home Production

	April 1987	April 1988	% Change	Year-To-Date 1987	Year-To-Date 1988	% Change
Mountain						
Arizona	459	371	- 19.2%	1,732	1,490	- 14.0%
Colorado	50	38	- 24.0%	176	73	- 58.5%
Idaho	216	202	- 6.5%	815	643	- 21.1%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**725**	**611**	**- 15.7%**	**2,723**	**2,206**	**- 19.0%**
Pacific						
Alaska *	*	*	---	*	*	---
California	1,056	1,009	- 4.5%	3,913	3,749	- 4.2%
Hawaii *	*	*	---	*	*	---
Oregon	449	480	6.9%	1,516	1,821	20.1%
Washington	111	100	- 9.9%	387	323	- 16.5%
Total	**1,616**	**1,589**	**- 1.7%**	**5,816**	**5,893**	**1.3%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	735	576	- 21.6%	2,410	2,050	- 14.9%
Total Production	**21,139**	**18,761**	**- 11.2%**	**72,989**	**65,730**	**- 9.9%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	April 1987	April 1988	% Change	Year-To-Date 1987	Year-To-Date 1988	% Change
Northeast						
Connecticut	28	30	7.1%	83	69	- 16.9%
Maine	209	206	- 1.4%	615	705	14.6%
Massachusetts	58	50	- 13.8%	209	189	- 9.6%
New Hampshire	152	132	- 13.2%	361	305	- 15.5%
New Jersey	68	50	- 26.5%	321	199	- 38.0%
New York	738	652	- 11.7%	2,180	2,146	- 1.6%
Pennsylvania	761	713	- 6.3%	2,137	2,129	- 0.4%
Rhode Island	12	11	- 8.3%	42	39	- 7.1%
Vermont	86	82	- 4.7%	212	231	9.0%
Total	**2,112**	**1,926**	**- 8.8%**	**6,160**	**6,012**	**- 2.4%**
East North Central						
Illinois	325	318	- 2.2%	1,024	877	- 14.4%
Indiana	560	562	0.4%	1,933	1,799	- 6.9%
Michigan	881	806	- 8.5%	2,752	2,608	- 5.2%
Ohio	579	520	- 10.2%	2,067	1,832	- 11.4%
Wisconsin	242	258	6.6%	625	685	9.6%
Total	**2,587**	**2,464**	**- 4.8%**	**8,401**	**7,801**	**- 7.1%**
West North Central						
Iowa	81	105	29.6%	230	280	21.7%
Kansas	145	142	- 2.1%	457	447	- 2.2%
Minnesota	187	173	- 7.5%	458	463	1.1%
Missouri	467	385	- 17.6%	1,387	1,259	- 9.2%
Nebraska	34	40	17.6%	146	126	- 13.7%
North Dakota	25	23	- 8.0%	67	58	- 13.4%
South Dakota	58	43	- 25.9%	180	159	- 11.7%
Total	**997**	**911**	**- 8.6%**	**2,925**	**2,792**	**- 4.5%**
South Atlantic						
Delaware	178	165	- 7.3%	667	595	- 10.8%
Florida	2,184	1,859	- 14.9%	8,844	7,813	- 11.7%
Georgia	1,320	1,340	1.5%	4,693	4,764	1.5%
Maryland	127	110	- 13.4%	432	460	6.5%
North Carolina	2,025	1,574	- 22.3%	6,952	5,510	- 20.7%
South Carolina	1,028	970	- 5.6%	3,729	3,369	- 9.7%
Virginia	534	483	- 9.6%	1,723	1,483	- 13.9%
West Virginia	335	266	- 20.6%	914	813	- 11.1%
Total	**7,731**	**6,767**	**- 12.5%**	**27,954**	**24,807**	**- 11.3%**
South Central						
Alabama	1,044	983	- 5.8%	3,544	3,238	- 8.6%
Arkansas	502	366	- 27.1%	1,584	1,098	- 30.7%
Kentucky	504	513	1.8%	1,629	1,635	0.4%
Louisiana	195	110	- 43.6%	776	455	- 41.4%
Mississippi	586	443	- 24.4%	1,661	1,208	- 27.3%
Oklahoma	101	50	- 50.5%	356	166	- 53.4%
Tennessee	720	746	3.6%	2,696	2,695	- 0.0%
Texas	834	430	- 48.4%	3,138	1,571	- 49.9%
Total	**4,486**	**3,641**	**- 18.8%**	**15,384**	**12,066**	**- 21.6%**

Mobile/Manufactured Home Shipments

	April 1987	April 1988	% Change	Year-To-Date 1987	Year-To-Date 1988	% Change
Mountain						
Arizona	537	409	- 23.8%	2,021	1,655	- 18.1%
Colorado	84	63	- 25.0%	265	225	- 15.1%
Idaho	59	57	- 3.4%	199	144	- 27.6%
Montana	39	39	0.0%	158	118	- 25.3%
Nevada	160	165	3.1%	557	577	3.6%
New Mexico	342	208	- 39.2%	983	846	- 13.9%
Utah	28	26	- 7.1%	128	84	- 34.4%
Wyoming	15	8	- 46.7%	50	34	- 32.0%
Total	**1,264**	**975**	**- 22.9%**	**4,361**	**3,683**	**- 15.5%**
Pacific						
Alaska	1	7	600.0%	1	12	100.0%
California	851	876	2.9%	3,187	3,223	1.1%
Hawaii	0	0	0.0%	0	0	0.0%
Oregon	205	264	28.8%	772	1,026	32.9%
Washington	355	310	- 12.7%	1,156	1,084	- 6.2%
Total	**1,412**	**1,457**	**3.2%**	**5,116**	**5,345**	**4.5%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	745	790	6.0%	2,601	3,292	26.6%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**21,334**	**18,931**	**- 11.3%**	**72,902**	**65,798**	**- 9.7%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1988 Product Mix

	Jan-Apr Shipments			Jan-Apr Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	51	18	69	*	*	*
Maine	592	113	705	161	37	198
Massachusetts *	117	72	189	*	*	*
New Hampshire *	220	85	305	*	*	*
New Jersey *	69	130	199	*	*	*
New York *	1,347	799	2,146	*	*	*
Pennsylvania	1,387	742	2,129	2,782	1,589	4,371
Rhode Island *	21	18	39	*	*	*
Vermont *	170	61	231	*	*	*
Total	**3,974**	**2,038**	**6,012**	**2,943**	**1,626**	**4,569**
	66.1%	**33.9%**	**100.0%**	**64.4%**	**35.6%**	**100.0%**
East North Central						
Illinois *	609	268	877	*	*	*
Indiana	1,291	508	1,799	5,403	2,555	7,958
Michigan *	1,596	1,012	2,608	*	*	*
Ohio	1,339	493	1,832	705	218	923
Wisconsin	616	69	685	672	106	778
Total	**5,451**	**2,350**	**7,801**	**6,780**	**2,879**	**9,659**
	69.9%	**30.1%**	**100.0%**	**70.2%**	**29.8%**	**100.0%**
West North Central						
Iowa *	201	79	280	*	*	*
Kansas	291	156	447	474	151	625
Minnesota	350	113	463	422	151	573
Missouri	895	364	1,259	12	108	120
Nebraska	54	72	126	390	306	696
North Dakota *	34	24	58	*	*	*
South Dakota *	88	71	159	*	*	*
Total	**1,913**	**879**	**2,792**	**1,298**	**716**	**2,014**
	68.5%	**31.5%**	**100.0%**	**64.4%**	**35.6%**	**100.0%**
South Atlantic						
Delaware *	391	204	595	*	*	*
Florida	2,949	4,864	7,813	2,066	4,047	6,113
Georgia	2,467	2,297	4,764	5,503	5,102	10,605
Maryland *	297	163	460	*	*	*
North Carolina	3,534	1,976	5,510	5,040	1,991	7,031
South Carolina *	2,083	1,286	3,369	*	*	*
Virginia	1,001	482	1,483	958	203	1,161
West Virginia *	598	215	813	*	*	*
Total	**13,320**	**11,487**	**24,807**	**13,567**	**11,343**	**24,910**
	53.7%	**46.3%**	**100.0%**	**54.5%**	**45.5%**	**100.0%**

Year-To-Date
1988 Product Mix

	Jan-Apr Shipments			Jan-Apr Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	2,529	709	3,238	4,430	1,526	5,956
Arkansas *	847	251	1,098	*	*	*
Kentucky *	1,185	450	1,635	*	*	*
Louisiana *	402	53	455	*	*	*
Mississippi	917	291	1,208	1,247	309	1,556
Oklahoma *	92	74	166	*	*	*
Tennessee	1,886	809	2,695	3,277	1,190	4,467
Texas	816	755	1,571	1,305	1,145	2,450
Total	**8,674**	**3,392**	**12,066**	**10,259**	**4,170**	**14,429**
	71.9%	**28.1%**	**100.0%**	**71.1%**	**28.9%**	**100.0%**
Mountain						
Arizona	722	933	1,655	720	770	1,490
Colorado	82	143	225	20	53	73
Idaho	22	122	144	123	520	643
Montana *	35	83	118	*	*	*
Nevada *	89	488	577	*	*	*
New Mexico *	498	348	846	*	*	*
Utah *	10	74	84	*	*	*
Wyoming *	8	26	34	*	*	*
Total	**1,466**	**2,217**	**3,683**	**863**	**1,343**	**2,206**
	39.8%	**60.2%**	**100.0%**	**39.1%**	**60.9%**	**100.0%**
Pacific						
Alaska *	10	2	12	*	*	*
California	511	2,712	3,223	598	3,151	3,749
Hawaii *	0	0	0	*	*	*
Oregon	131	895	1,026	217	1,604	1,821
Washington	92	992	1,084	9	314	323
Total	**744**	**4,601**	**5,345**	**824**	**5,069**	**5,893**
	13.9%	**86.1%**	**100.0%**	**14.0%**	**86.0%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	35,542	26,964	62,506	36,534	27,146	63,680
	56.9%	43.1%	100.0%	57.4%	42.6%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	2,433	859	3,292	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	1,432	618	2,050
Total	**37,975**	**27,823**	**65,798**	**37,966**	**27,764**	**65,730**
	57.7%	**42.3%**	**100.0%**	**57.8%**	**42.2%**	**100.0%**

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
April 1988

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	1,859	10.2%	1	643	6.2%	4	1,216	15.6%	1
North Carolina	1,574	8.7%	2	977	9.5%	1	597	7.6%	4
Georgia	1,340	7.4%	3	688	6.7%	3	652	8.3%	3
Alabama	983	5.4%	4	783	7.6%	2	200	2.6%	14
South Carolina	970	5.3%	5	566	5.5%	5	404	5.2%	5
California	876	4.8%	6	109	1.1%	25	767	9.8%	2
Michigan	806	4.4%	7	490	4.7%	7	316	4.0%	6
Tennessee	746	4.1%	8	541	5.2%	6	205	2.6%	13
Pennsylvania	713	3.9%	9	449	4.3%	8	264	3.4%	8
New York	652	3.6%	10	391	3.8%	10	261	3.3%	9
Indiana	562	3.1%	11	402	3.9%	9	160	2.0%	16
Ohio	520	2.9%	12	377	3.6%	12	143	1.8%	18
Kentucky	513	2.8%	13	382	3.7%	11	131	1.7%	19
Virginia	483	2.7%	14	319	3.1%	14	164	2.1%	15
Mississippi	443	2.4%	15	325	3.1%	13	118	1.5%	20
Texas	430	2.4%	16	218	2.1%	18	212	2.7%	12
Arizona	409	2.3%	17	178	1.7%	21	231	3.0%	11
Missouri	385	2.1%	18	268	2.6%	16	117	1.5%	21
Arkansas	366	2.0%	19	282	2.7%	15	84	1.1%	24
Illinois	318	1.8%	20	206	2.0%	19	112	1.4%	22
Washington	310	1.7%	21	30	0.3%	34	280	3.6%	7
West Virginia	266	1.5%	22	200	1.9%	20	66	0.8%	25
Oregon	264	1.5%	23	28	0.3%	36	236	3.0%	10
Wisconsin	258	1.4%	24	233	2.3%	17	25	0.3%	37
New Mexico	208	1.1%	25	114	1.1%	24	94	1.2%	23
Maine	206	1.1%	26	169	1.6%	22	37	0.5%	32
Minnesota	173	1.0%	27	135	1.3%	23	38	0.5%	31
Nevada	165	0.9%	28	21	0.2%	38	144	1.8%	17
Delaware	165	0.9%	29	107	1.0%	26	58	0.7%	26
Kansas	142	0.8%	30	90	0.9%	29	52	0.7%	27
New Hampshire	132	0.7%	31	98	0.9%	27	34	0.4%	34
Louisiana	110	0.6%	32	96	0.9%	28	14	0.2%	44
Maryland	110	0.6%	33	64	0.6%	31	46	0.6%	29
Iowa	105	0.6%	34	70	0.7%	30	35	0.4%	33
Vermont	82	0.5%	35	61	0.6%	32	21	0.3%	38
Colorado	63	0.3%	36	21	0.2%	39	42	0.5%	30
Idaho	57	0.3%	37	8	0.1%	45	49	0.6%	28
Oklahoma	50	0.3%	38	32	0.3%	33	18	0.2%	43
Massachusetts	50	0.3%	39	30	0.3%	35	20	0.3%	39
New Jersey	50	0.3%	40	17	0.2%	42	33	0.4%	35
South Dakota	43	0.2%	41	24	0.2%	37	19	0.2%	42
Nebraska	40	0.2%	42	20	0.2%	40	20	0.3%	40
Montana	39	0.2%	43	12	0.1%	44	27	0.3%	36
Connecticut	30	0.2%	44	19	0.2%	41	11	0.1%	45
Utah	26	0.1%	45	6	0.1%	47	20	0.3%	41
North Dakota	23	0.1%	46	15	0.1%	43	8	0.1%	46
Rhode Island	11	0.1%	47	6	0.1%	48	5	0.1%	48
Wyoming	8	0.0%	48	2	0.0%	49	6	0.1%	47
Alaska	7	0.0%	49	7	0.1%	46	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
18,141	**99.8%**		**10,329**	**99.9%**		**7,812**	**99.7%**		

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Apr 1988

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	7,813	12.5%	1	2,949	8.3%	2	4,864	18.0%	1
North Carolina	5,510	8.8%	2	3,534	9.9%	1	1,976	7.3%	4
Georgia	4,764	7.6%	3	2,467	6.9%	4	2,297	8.5%	3
South Carolina	3,369	5.4%	4	2,083	5.9%	5	1,286	4.8%	5
Alabama	3,238	5.2%	5	2,529	7.1%	3	709	2.6%	14
California	3,223	5.2%	6	511	1.4%	23	2,712	10.1%	2
Tennessee	2,695	4.3%	7	1,886	5.3%	6	809	3.0%	10
Michigan	2,608	4.2%	8	1,596	4.5%	7	1,012	3.8%	6
New York	2,146	3.4%	9	1,347	3.8%	9	799	3.0%	11
Pennsylvania	2,129	3.4%	10	1,387	3.9%	8	742	2.8%	13
Ohio	1,832	2.9%	11	1,339	3.8%	10	493	1.8%	16
Indiana	1,799	2.9%	12	1,291	3.6%	11	508	1.9%	15
Arizona	1,655	2.6%	13	722	2.0%	18	933	3.5%	8
Kentucky	1,635	2.6%	14	1,185	3.3%	12	450	1.7%	19
Texas	1,571	2.5%	15	816	2.3%	17	755	2.8%	12
Virginia	1,483	2.4%	16	1,001	2.8%	13	482	1.8%	18
Missouri	1,259	2.0%	17	895	2.5%	15	364	1.3%	20
Mississippi	1,208	1.9%	18	917	2.6%	14	291	1.1%	22
Arkansas	1,098	1.8%	19	847	2.4%	16	251	0.9%	24
Washington	1,084	1.7%	20	92	0.3%	35	992	3.7%	7
Oregon	1,026	1.6%	21	131	0.4%	33	895	3.3%	9
Illinois	877	1.4%	22	609	1.7%	20	268	1.0%	23
New Mexico	846	1.4%	23	498	1.4%	24	348	1.3%	21
West Virginia	813	1.3%	24	598	1.7%	21	215	0.8%	25
Maine	705	1.1%	25	592	1.7%	22	113	0.4%	33
Wisconsin	685	1.1%	26	616	1.7%	19	69	0.3%	42
Delaware	595	1.0%	27	391	1.1%	26	204	0.8%	26
Nevada	577	0.9%	28	89	0.3%	37	488	1.8%	17
Minnesota	463	0.7%	29	350	1.0%	27	113	0.4%	32
Maryland	460	0.7%	30	297	0.8%	28	163	0.6%	27
Louisiana	455	0.7%	31	402	1.1%	25	53	0.2%	44
Kansas	447	0.7%	32	291	0.8%	29	156	0.6%	28
New Hampshire	305	0.5%	33	220	0.6%	30	85	0.3%	34
Iowa	280	0.4%	34	201	0.6%	31	79	0.3%	36
Vermont	231	0.4%	35	170	0.5%	32	61	0.2%	43
Colorado	225	0.4%	36	82	0.2%	39	143	0.5%	29
New Jersey	199	0.3%	37	69	0.2%	40	130	0.5%	30
Massachusetts	189	0.3%	38	117	0.3%	34	72	0.3%	40
Oklahoma	166	0.3%	39	92	0.3%	36	74	0.3%	37
South Dakota	159	0.3%	40	88	0.2%	38	71	0.3%	41
Idaho	144	0.2%	41	22	0.1%	45	122	0.5%	31
Nebraska	126	0.2%	42	54	0.2%	41	72	0.3%	39
Montana	118	0.2%	43	35	0.1%	43	83	0.3%	35
Utah	84	0.1%	44	10	0.0%	48	74	0.3%	38
Connecticut	69	0.1%	45	51	0.1%	42	18	0.1%	47
North Dakota	58	0.1%	46	34	0.1%	44	24	0.1%	46
Rhode Island	39	0.1%	47	21	0.1%	46	18	0.1%	48
Wyoming	34	0.1%	48	8	0.0%	49	26	0.1%	45
Alaska	12	0.0%	49	10	0.0%	47	2	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
62,506	**99.9%**		**35,542**	**99.9%**		**26,964**	**100.4%**		

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
April 1988

State		Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia		2,906	16.0%	1	1,460	14.0%	2	1,446	18.6%	1
Indiana		2,424	13.3%	2	1,629	15.7%	1	795	10.2%	4
North Carolina		1,965	10.8%	3	1,387	13.3%	4	578	7.4%	5
Alabama		1,880	10.3%	4	1,391	13.4%	3	489	6.3%	7
Florida		1,462	8.0%	5	452	4.3%	7	1,010	13.0%	2
Pennsylvania		1,334	7.3%	6	803	7.7%	6	531	6.8%	6
Tennessee		1,274	7.0%	7	947	9.1%	5	327	4.2%	9
California		1,009	5.5%	8	132	1.3%	16	877	11.3%	3
Texas		641	3.5%	9	329	3.2%	9	312	4.0%	10
Oregon		480	2.6%	10	49	0.5%	18	431	5.5%	8
Mississippi		451	2.5%	11	361	3.5%	8	90	1.2%	14
Arizona		371	2.0%	12	170	1.6%	13	201	2.6%	11
Virginia		322	1.8%	13	267	2.6%	10	55	0.7%	17
Ohio		310	1.7%	14	241	2.3%	12	69	0.9%	16
Wisconsin		292	1.6%	15	254	2.4%	11	38	0.5%	21
Minnesota		210	1.2%	16	159	1.5%	14	51	0.7%	18
Kansas		207	1.1%	17	157	1.5%	15	50	0.6%	19
Idaho		202	1.1%	18	42	0.4%	20	160	2.1%	12
Nebraska		195	1.1%	19	105	1.0%	17	90	1.2%	15
Washington		100	0.5%	20	6	0.1%	23	94	1.2%	13
Missouri		57	0.3%	21	8	0.1%	22	49	0.6%	20
Maine		55	0.3%	22	43	0.4%	19	12	0.2%	23
Colorado		38	0.2%	23	10	0.1%	21	28	0.4%	22
Alaska	*	0	0.0%	24	0	0.0%	43	0	0.0%	41
Michigan	*	0	0.0%	25	0	0.0%	35	0	0.0%	26
Iowa	*	0	0.0%	26	0	0.0%	44	0	0.0%	42
Massachusetts	*	0	0.0%	27	0	0.0%	36	0	0.0%	39
Vermont	*	0	0.0%	28	0	0.0%	29	0	0.0%	33
North Dakota	*	0	0.0%	29	0	0.0%	33	0	0.0%	30
Nevada	*	0	0.0%	30	0	0.0%	28	0	0.0%	29
South Dakota	*	0	0.0%	31	0	0.0%	50	0	0.0%	49
Louisiana	*	0	0.0%	32	0	0.0%	39	0	0.0%	38
New Hampshire	*	0	0.0%	33	0	0.0%	25	0	0.0%	43
Maryland	*	0	0.0%	34	0	0.0%	26	0	0.0%	44
Hawaii	*	0	0.0%	35	0	0.0%	46	0	0.0%	47
South Carolina	*	0	0.0%	36	0	0.0%	38	0	0.0%	46
New York	*	0	0.0%	37	0	0.0%	31	0	0.0%	50
Kentucky	*	0	0.0%	38	0	0.0%	24	0	0.0%	35
Rhode Island	*	0	0.0%	39	0	0.0%	45	0	0.0%	34
Arkansas	*	0	0.0%	40	0	0.0%	30	0	0.0%	28
Oklahoma	*	0	0.0%	41	0	0.0%	37	0	0.0%	25
Delaware	*	0	0.0%	42	0	0.0%	48	0	0.0%	40
New Jersey	*	0	0.0%	43	0	0.0%	47	0	0.0%	32
New Mexico	*	0	0.0%	44	0	0.0%	32	0	0.0%	45
Wyoming	*	0	0.0%	45	0	0.0%	40	0	0.0%	31
Connecticut	*	0	0.0%	46	0	0.0%	27	0	0.0%	36
Utah	*	0	0.0%	47	0	0.0%	49	0	0.0%	27
Illinois	*	0	0.0%	48	0	0.0%	41	0	0.0%	24
West Virginia	*	0	0.0%	49	0	0.0%	42	0	0.0%	48
Montana	*	0	0.0%	50	0	0.0%	34	0	0.0%	37
		18,185	**99.7%**		**10,402**	**100.0%**		**7,783**	**100.2%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Apr 1988

State		Total Productn	:% of :Total:	:Rank:	Single: Sectn :Prduct:	:% of :Total:	:Rank:	Multi :Sectn :Prduct:	:% of :Total:	:Rank
Georgia		10,605	16.7%	1	5,503	15.1%	1	5,102	18.8%	1
Indiana		7,958	12.5%	2	5,403	14.8%	2	2,555	9.4%	4
North Carolina		7,031	11.0%	3	5,040	13.8%	3	1,991	7.3%	5
Florida		6,113	9.6%	4	2,066	5.7%	7	4,047	14.9%	2
Alabama		5,956	9.4%	5	4,430	12.1%	4	1,526	5.6%	8
Tennessee		4,467	7.0%	6	3,277	9.0%	5	1,190	4.4%	9
Pennsylvania		4,371	6.9%	7	2,782	7.6%	6	1,589	5.9%	7
California		3,749	5.9%	8	598	1.6%	14	3,151	11.6%	3
Texas		2,450	3.8%	9	1,305	3.6%	8	1,145	4.2%	10
Oregon		1,821	2.9%	10	217	0.6%	18	1,604	5.9%	6
Mississippi		1,556	2.4%	11	1,247	3.4%	9	309	1.1%	14
Arizona		1,490	2.3%	12	720	2.0%	11	770	2.8%	11
Virginia		1,161	1.8%	13	958	2.6%	10	203	0.7%	17
Ohio		923	1.4%	14	705	1.9%	12	218	0.8%	16
Wisconsin		778	1.2%	15	672	1.8%	13	106	0.4%	21
Nebraska		696	1.1%	16	390	1.1%	17	306	1.1%	15
Idaho		643	1.0%	17	123	0.3%	20	520	1.9%	12
Kansas		625	1.0%	18	474	1.3%	15	151	0.6%	19
Minnesota		573	0.9%	19	422	1.2%	16	151	0.6%	18
Washington		323	0.5%	20	9	0.0%	23	314	1.2%	13
Maine		198	0.3%	21	161	0.4%	19	37	0.1%	23
Missouri		120	0.2%	22	12	0.0%	22	108	0.4%	20
Colorado		73	0.1%	23	20	0.1%	21	53	0.2%	22
Alaska	*	0	0.0%	24	0	0.0%	43	0	0.0%	41
Wyoming	*	0	0.0%	25	0	0.0%	35	0	0.0%	31
Iowa	*	0	0.0%	26	0	0.0%	44	0	0.0%	42
South Carolina	*	0	0.0%	27	0	0.0%	36	0	0.0%	46
Vermont	*	0	0.0%	28	0	0.0%	29	0	0.0%	33
North Dakota	*	0	0.0%	29	0	0.0%	33	0	0.0%	30
Nevada	*	0	0.0%	30	0	0.0%	28	0	0.0%	29
South Dakota	*	0	0.0%	31	0	0.0%	50	0	0.0%	49
Michigan	*	0	0.0%	32	0	0.0%	39	0	0.0%	26
New Hampshire	*	0	0.0%	33	0	0.0%	25	0	0.0%	43
Maryland	*	0	0.0%	34	0	0.0%	26	0	0.0%	44
Hawaii	*	0	0.0%	35	0	0.0%	46	0	0.0%	47
Illinois	*	0	0.0%	36	0	0.0%	38	0	0.0%	24
New York	*	0	0.0%	37	0	0.0%	31	0	0.0%	50
Kentucky	*	0	0.0%	38	0	0.0%	24	0	0.0%	35
Rhode Island	*	0	0.0%	39	0	0.0%	45	0	0.0%	34
Arkansas	*	0	0.0%	40	0	0.0%	30	0	0.0%	28
Louisiana	*	0	0.0%	41	0	0.0%	37	0	0.0%	38
Delaware	*	0	0.0%	42	0	0.0%	48	0	0.0%	40
Oklahoma	*	0	0.0%	43	0	0.0%	41	0	0.0%	25
West Virginia	*	0	0.0%	44	0	0.0%	42	0	0.0%	48
Montana	*	0	0.0%	45	0	0.0%	34	0	0.0%	37
New Jersey	*	0	0.0%	46	0	0.0%	47	0	0.0%	32
New Mexico	*	0	0.0%	47	0	0.0%	32	0	0.0%	45
Massachusetts	*	0	0.0%	48	0	0.0%	40	0	0.0%	39
Connecticut	*	0	0.0%	49	0	0.0%	27	0	0.0%	36
Utah	*	0	0.0%	50	0	0.0%	49	0	0.0%	27
		63,680	**99.9%**		**36,534**	**100.0%**		**27,146**	**99.9%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

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Arlington, VA 22202

APRIL 1988
Manufacturing Report